

Services for manufacturers

Supporting you every step of the way



www.blum.com

 **blum**[®]

Furniture fittings and services – the complete package for your customers

Solutions are needed to meet the ever increasing requirements related to high quality furniture. That is why we offer you more than just well-thought-out fittings. We offer comprehensive services that go beyond individual Blum products. In other words, we provide all-inclusive support to make your life easier.



Marketing

1

Concept,
planning and
quotation

2

Design

3

4



Ordering

5

Production

6

Delivery and
installation

After sales
service

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Advantages for both sides

Let cabinet makers know about the versatile services offered by Blum which can make their day-to-day work with Blum products faster and more efficient.

You as a distributor also stand to benefit:

- Services help the cabinet maker to identify the correct fittings and improve cabinet construction quality. The ability to place orders directly online will help to reduce order errors and will also result in fewer returns
- You will become the preferred distributor because your improved service provides the cabinet maker with added value
- Demonstrate your furniture fittings expertise to your customers – use our configurators to train your entire team
- Use our services to advise and support your customers



Ordering

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Manufacturing

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Delivery and
assembly

After sales
service

1



Marketing Media Library

Use comprehensive high-resolution marketing documents and integrate these into your own marketing measures – always up to date and available online at any time.

2



Product Database

Manufacturers are given access to up-to-date technical product information (dimensions, illustrations, planning graphics, CAD data, etc.) which will help them plan and design furniture and select the correct products.

3



Product Configurator with fittings library

The Product Configurator allows manufacturers to quickly and easily find the right fittings solutions, order parts directly from the distributor and download manufacturing information. In "My library", they can save their customised configurations ready to be used again later as templates with their default values.

4



Cabinet Configurator

The Cabinet Configurator helps manufacturers to plan, order and manufacture cabinets containing Blum fittings. Parts lists can be sent directly to the distributor.

5



My projects and My order lists

This is where manufacturers save and manage their configurations, prepare orders and conveniently submit these to the distributor.

6



CAD/CAM Data Service

The CAD/CAM Data Service gives manufacturers fast and clear access to CAD/CAM data for Blum products whenever they need it.

Requirements

Register now at
Blum E-SERVICES

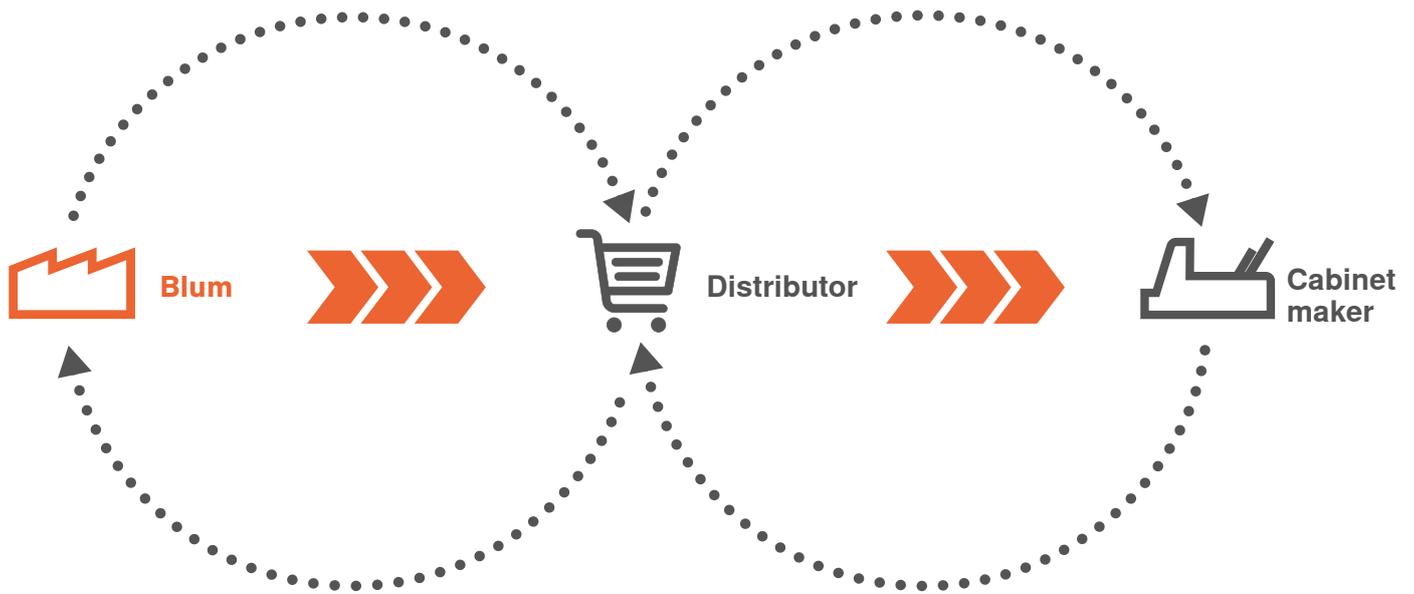
<https://e-services.blum.com/registration>



Interested?

If you are interested in this service, get in touch with your contact at Blum. We would be happy to advise you.

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A real partnership

Smooth processes and a bilateral exchange of ideas and experiences guarantee a successful business partnership. We support our distributors with product data for their communication channels and the online order process.

Best possible support for your processes

It is very important to us that distributors can integrate our products into their value creation chains with ease. We offer both in-person and digital services for this purpose. At the end of the day, both you and your customers should benefit from our offering.

Services with added value for your customers

We also offer services to distributors that they in turn can offer to their customers, i.e. manufacturers. These include configurators for simple product selection, handy calculators, assembly information in the form of graphics and CAD/CAM data.



Interested?

If you are interested in this service, get in touch with your contact at Blum. We would be happy to advise you.

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Our sites in Austria, Poland and China are certified to the international standards mentioned below.
Our site in the USA is certified to ISO 9001.
Our site in Brazil is certified to ISO 9001, ISO 14001 and ISO 45001.



Look for our
FSC™-certified
products

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